American River Flood Control District

Purchase of Ford F550 Switch-N-Go Roll-Off Truck with Additional Beds from Sourcewell Cooperative Purchasing

Staff Report

Discussion:
The District seeks to acquire a new Ford F550 Roll-Off truck to serve as a combined water truck and materials hauler. The Switch-N-Go system allows the user to have multiple beds configured for different uses that can be affixed to the truck easily. The proposed purchase includes two dump beds for hauling materials and debris, one flatbed for hauling equipment, and one flatbed to be configured as a water tender. The District Fiscal Year 25-26 Budget includes funding for the new Ford F550 with additional beds.

State law requires that purchases over $25,000 must be made through a public bidding process. This ensures that public funds are spent on items at the best available price. In the past, the District has acquired large equipment through solicitation of public bids or through cooperative purchasing programs such as the CA Multiple Award Schedule or Sourcewell. Cooperative purchasing programs have already bid the items for sale publicly and include discounted rates based on collective bidding.

District staff recently obtained a cost quote for acquisition of this equipment through Sourcewell. The following cost quote is the best available price for this equipment:

Ford F550 Switch-N-Go Roll-Off Truck	
Price Delivered Sacramento, CA	$131,663.01
Taxes and Fees	$ 11,660.13

Total Contract Price = **$143,323.14**

Recommendation:
The General Manager recommends that the Board of Trustees approve the purchase of the specified equipment from Sourcewell.

Rush Medium-Duty Truck Centers of California, Inc. dba Rush Truck Center, Ceres
1720 Herndon Rd
Ceres, CA 95307-4421
(209) 857-7400

Customer Proposal Letter

American River Flood Control District
165 Commerce Circle
Sacramento, CA 95815

Thank you for trusting us with your business. Please review the proposal below, and if you approve, sign and return to us at your convenience. We look forward to working with you and will continue to do our best to earn your trust now and in the future.

VEHICLE INFORMATION

Year 2027 Make Ford Model F-550 Stock # TBD Serial # TBD

Additional Vehicle Details: SOURCEWELL CONTRACT #032824-RTG
VEHICLE MSRP: $65,490 - 1.5% SOURCEWELL DISCOUNT ($753.14)
TOTAL UPFIT: $64,401.15 // ADDTL KEY: $275 // DELIVERY: $2,250 // TAXES AT 8.75% BASED ON SALES PRICE AND DOC FEE

		Total
Quantity		
Truck Price per Unit	$ 131,663.01	$ 131,663.01
F.E.T. (Factory & Dealer Paid)	$ 0.00	
Net Sales Price	$ 131,663.01	$ 131,663.01
Optional Extended Warranty(ies)		
State Sales Tax	$ 11,527.63	$ 11,527.63
Documentary Fee	$ 85.00	$ 85.00
Electronic Filing	$ 37.00	$ 37.00
Tire Recycling Program	$ 10.50	$ 10.50
Total Sales Price	$ 143,323.14	$ 143,323.14
Trade Allowance (see DISCLAIMER Below)		
Deposit / Down Payment		
Unpaid Balance Due on Delivery	$ 143,323.14	$ 143,323.14

Sales Representative _____ (Signature) Carlos Perez (Printed Name) _____ (Date)

Purchaser _____ (Signature) _____ (Printed Name / Title) _____ (Date)

Accepted by Sales Manager or General Manager _____ (Signature) _____ (Printed Name) _____ (Date)

Quote good until 12/31/2026 **Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.**

DISCLAIMER: Any order based on this Proposal is subject to Customer executing Dealer's standard form Retail Sales Order and other required documents incorporating the above terms. Any documentary fees, FET, state tax, title, registration and license fees subject to adjustment and change. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer is not obligated to retain any specific vehicles in stock, nor maintain any specific inventory levels. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) is not in stock or available within requested delivery schedule. **Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If a vehicle identified in this Proposal is not currently in Rush's stock at the time an order is placed by the Customer, Dealer reserves the right to change the vehicle price at any time to reflect any price increases imposed by the Manufacturer.** Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s). Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of the Trade Vehicle by Customer.

(1) Includes subscription period for # of specified months. (2) Customer's use of RushCare Service is governed by the RushCare User Agreement located at https://www.rushtruckcenters.com/rushcare-user-agreement. (3) Customer's use of Telematics Services is governed by separate 3rd party license terms and Rush is not liable for the Telematic Service. (4) Gap Coverage is provided and administered by an independent 3rd party provider under a separate contract directly between Customer and the 3rd party provider.

Preview Order C999 - F5H 4x4 Reg Chas Cab DRW: Order Summary Time of Preview: 10/07/2026 10:06:04 Receipt: NA

Dealership Name: Rush Truck Center, Ceres **Sales Code :** F72919

Dealer Rep.	Carlos Perez	**Type**	Stock	**Vehicle Line**	Superduty	**Order Code**	C999
Customer Name		**Priority Code**	80	**Model Year**	2027	**Price Level**	720

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F550 4X4 CHASSIS CAB DRW/169	$60445	PLATFORM RUNNING BOARDS	$320
169 INCH WHEELBASE	$0	18000# GVWR PACKAGE	$0
OXFORD WHITE	$0	50 STATE EMISSIONS	$0
VINYL 40/20/40 SEATS	$0	PRO POWER ONBOARD - 400W	$225
MEDIUM DARK SLATE	$0	TRAILER BRAKE CONTROLLER	$300
PREFERRED EQUIPMENT PKG.660A	$0	410 AMP DUAL ALTERNATOR	$215
.XL TRIM	$0	EXTERIOR BACKUP ALARM	$280
.AIR CONDITIONING -- CFC FREE	$0	DUAL BATTERY	$0
.AM/FM STEREO MP3/CLK	$0	REAR VIEW CAMERA & PREP KIT	$515
.7.3L DEVCT NA PFI V8 ENGINE	$0	CONN PKG:1 YR INCL W/FORD APP	$0
10-SPEED AUTO TORQSHIFT	$0	SECURITY PACKAGE: 1 YR INCL	$0
225/70R19.5G BSW ALL POSITION	$0	FUEL CHARGE	$0
4.88 RATIO LIMITED SLIP AXLE	$395	PRICED DORA	$0
CV LOT MANAGEMENT	$0	DESTINATION & DELIVERY	$2795

	MSRP
TOTAL BASE AND OPTIONS	$65490
DISCOUNTS	NA
TOTAL	$65490

FOURWARD UPFITTING

Estimate

Date	Estimate No.
10/7/2026	66066

Estimate Valid for 30 days.

Name / Address
FOURWARD UPFITTING 12655 W SILVER SPRING ROAD BUTLER, WI 53007

Contact	SCOTT PAGE
Contact Phone #	909-469-0411

Estimate is Provided by:	Jon Culp	
Vehicle #		
VIN #		
P.O. No.		
Terms	Rep	Approved
Net 30	JMB	

Item	Description	QTY	Amount
	FURNISH AND INSTALL THE FOLLOWING: **-11' Switch N' Go electric/hydraulic system with 14-ton dump capacity and 15K electric winch capacity** **-VERSA taillight bumper with LED stop/turn/tails** **-Plastic fenders for 19.5" tires** **-2.5" receiver hitch with reducer and 7-way RV plug** **-Install OEM rearview camera if equipped** **-11' equipment body flatbed with beavertail, painted black** **-11' equipment body with rear stake pockets (no beavertail), painted black** **-11' Medium duty drop-box with 51" H sides and rear barn doors, painted black** **-Install permanent mounted tarp system to drop-box** **-Federal Signal four corner amber strobes - (2) front, (2) rear - Wired HOT to factory upfitter switch** **-48"L Buyer's PRO series steel underbody box, 18"H X 18"D- Installed to either side forward of axle** ****SPECIFY SIDE AT TIME OF ORDER** **-Weight slip on completion** **ONTO 2027 FORD F550 REG CAB GAS CHASSIS WITH DRW AND 84" CA.**		

Subtotal	
Sales Tax (0.00)	
TOTAL	

SIGN & DATE TO ACCEPT ESTIMATE

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Estimate is Provided by:	Jon Culp	
Vehicle #		
VIN #		
P.O. No.		
Terms	Rep	Project
Net 30	JMB	

ITEM	DESCRIPTION	QTY	AMOUNT
SNG 6670514	SNG 6670514 - 11-5020-15E-14T SWITCH-N-GO® GEN 3 11' ELECTRIC HOIST SYSTEM WITH 15,000 LBS WINCH LOADING CAPACITY. UP TO 6 FULLY LOADED PULLS PER DAY. APPROX. DUMPING CAPACITY 14 TON. STANDARD 18" REAR OVERHANG. EST. WEIGHT OF SYSTEM: 1,370 LBS RECOMMENDED TRUCK SPECS: CA: 84"- 96" CEF: 11' GVWR: 19,500-33,000 LBS	1	
SNG 3170174	PLASTIC FENDERS FOR 19.5 TIRES, TO USE WITH SWITCH-N-GO LOADER SYSTEM	1	
SNG 6110501-KIT	VERSA FIT BUMPER - UNIVERSAL MOUNTING W/ LIGHTBARS (FORD, RAM, GM CHASSIS)	1	
SNG 4850523	FORD TAILIGHHT ADAPTER INLCUDING EXHAUST HEAT DEFLECTOR (F-450 , F-550)	1	
SNG 3304056	BOLT-ON 10 TON 2.5" RECEIVER TUBE WELDMENT AND HARDWARE KIT	1	
BUY RTA252	2-1/2" TO 2" RECEIVER TUBE ADAPTER **note - sell also BUY HP6253WC pin/clip	1	
BUY BLHP200	5/8 LOCKING HITCH PIN	1	
BUY TC1775P	7-WAY RV BLADE OUTPUT TRAILER CONNECTOR - connects to truck oem trailer plug *** Use for Ford/Dodge	1	

Subtotal	
Sales Tax (0.00)	
TOTAL	

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10/7/2026	66066

Estimate Valid for 30 days.

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Contact	SCOTT PAGE
Contact Phone #	909-469-0411

Estimate is Provided by:	Jon Culp	
Unit #		
VIN #		
P.O. No.		
Terms	Rep	Ship Via
Net 30	JMB	

Item	Description	QTY	Amount
SNG 6020111 EB-11-B...	EB-11; 11' SWITCH-N-GO EQUIPMENT BODY (LENGTH INCLUDES 1' BEAVERTAIL): STANDARD SPECS: • Structural steel construction with zinc prime & powder coated finish • Body widths are 90" for the deck and 94.5" outside • Inside bulkhead heights are high visibility in 39" (AVAILABLE IN 51"H) • Body lengths include 1' beavertail (Bodies without beavertail will receive stake pockets on rear) • Floors on 9' to 12' are constructed with 1/8" steel diamond plate • Floors on 13' to 15' are constructed with 3/16" steel diamond plate • Crossmembers are constructed with 3" structural channel on 16" centers • External stake pockets are constructed on 24" centers with 3/8" x 2" flat bar rub rail • Chain tie-down key holes in floor at the four corners • Beavertail bodies receive integrated steel 4" steel ground rollers (No beavertail bodies receive standard 6" steel ground rollers)	1	

Subtotal	
Sales Tax (0.00)	
TOTAL	

SIGN & DATE TO ACCEPT ESTIMATE

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Estimate

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10/7/2026	66066

Estimate Valid for 30 days.

Name / Address
FOURWARD UPFITTING 12655 W SILVER SPRING ROAD BUTLER, WI 53007

Contact	SCOTT PAGE
Contact Phone #	909-469-0411

Estimate is Provided by:	Jon Culp	
Vehicle #		
VIN #		
P.O. No.		
Terms	Rep	Project
Net 30	JMB	

Item	Description	QTY	Amount
MATERIALS	SNG 6030111 - EB-11-BEAV 11' EQUIPMENT BODY WITH 1/8" DIAMOND FLOOR & STAKE POCKETS ON SIDES AND REAR, 1,335LBS STANDARD SPECS: • Structural steel construction with zinc prime & powder coated finish • Body widths are 90" for the deck and 94.5" outside • Inside bulkhead heights are high visibility in 39" (AVAILABLE IN 51"H) • Body lengths include 1' beavertail (Bodies without beavertail will receive stake pockets on rear) • Floors on 9' to 12' are constructed with 1/8" steel diamond plate • Floors on 13' to 15' are constructed with 3/16" steel diamond plate • Crossmembers are constructed with 3" structural channel on 16" centers • External stake pockets are constructed on 24" centers with 3/8" x 2" flat bar rub rail • Chain tie-down key holes in floor at the four corners • Beavertail bodies receive integrated steel 4" steel ground rollers (No beavertail bodies receive standard 6" steel ground rollers)	1	

Subtotal	
Sales Tax (0.00)	
TOTAL	

SIGN & DATE TO ACCEPT ESTIMATE

FOURWARD UPFITTING

Estimate

Date	Estimate No.
10/7/2026	66066

Estimate Valid for 30 days.

Name / Address
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Contact Phone #	909-469-0411

Estimate is Provided by:	Jon Culp	
Vehicle #		
VIN #		
P.O. No.		
Terms	Rep	Project
Net 30	JMB	

Item	Description	QTY	Weight
SNG 6411151	11' MEDIUM DUTY DROP BOX WITH 51"H SIDES ALL AROUND AND REAR BARN DOORS, 13.4 CU YD CAPACITY, 2,314LBS - SNG 6411151 (MDRB-1151-BD) STANDARD SPECS: • Structural steel construction with zinc prime & powder coated finish • Body widths are 88" inside and 96" outside • Interior side heights are 39" or 51" (51" QUOTED) • Floors are constructed of 10GA steel sheet with 3" structural channel on 16" centers • Sides are constructed of 12GA steel with 2-3 posts per side and receive structural gussets between rear posts • Top rails are constructed of 3" x 3" x 1/8" square steel tubing • Rear corner posts are constructed of 7GA steel sheet • Tailgates are constructed of a formed 12GA steel sheet with 2" x 2" x 1/8" tubular frame work • Standard 6" steel ground rollers	2	
BUY 554275150	TARP KIT, PULL STYLE W/ 7-1/2FT X 15FT MESH TARP	2	102
FED MPS121U-A	MICRO PULSE ULTRA WARNING LIGHT, LED, (25) SELECTABLE PATTERNS, 12/24Vdc	4	
BUY 1752810	1752810 (HAS REPLACED "1742310") 18X18X48 INCH PRO SERIES BLACK STEEL UNDERBODY TRUCK BOX	1	127
MATERIALS	Misc. Shop Materials	1	
LABOR	HOURS OF SHOP LABOR	36.5	
ABW WEIGHT SLIP	Weight Slip after completion of upfit.	1	
	SUBTOTAL		

Subtotal	64,401.15
Sales Tax (0.00)	$0.00
TOTAL	$64,401.15

SIGN & DATE TO ACCEPT ESTIMATE _____