

American River Flood Control District

Purchase of Harper Turf ATM 72LC Hillside Mower

Staff Report

Discussion:

The District has a unique need for slope mowing on steep slopes in very tight areas. Over the years, the District has used the mower available from DewEze that has dual articulating rotary mower decks and a self balancing operator cab. The mower runs on two operating wheels with the mower deck wheels used for stability. This mower is the only piece of equipment capable of operating on a 2 to 1 slope except for the District's remotely controlled tracked mower. The Deweze is capable of mowing for long distances and fills a different niche than the RC mower.

The District's most recent Deweze mower was purchased in 2008. Due to repeated repairs and progressing metal fatigue of the mower chassis, it is time to replace the DewEze. The Deweze company was recently acquired by Harper Mowers and the mower is no longer offered under the same name. The new company offers the mower as the Harper ATM 72LC Hillside Mower.

After a thorough search of available mowers to replace the Deweze, staff determined that the only available piece of equipment is the Harper ATM 72LC. Therefore, the District is not held under the requirement to conduct open public bidding to insure the lowest available cost. Since the Harper Mowers product is the only piece of equipment that can perform under the constraints required by the District, the public is assured of the lowest cost for this item.

The cost quote from Harper Mowers for the ATM 72LC is \$60,416 +tax for a total amount of \$65,702.42.

Recommendation:

The General Manager recommends that the Board of Trustees approve the purchase of the Harper Mowers ATM 72LC mower at a price of \$65,702.42.



ATM 72LC HILLSIDE MOWER

Slope Mower by Harper Turf

A safer solution to mowing slopes, the ATM 72LC keeps the operator and the engine upright on hills up to 34 degrees. The two halves of the 72 inch deck float independent for a quality cut in ditches and rough terrain. This superior technology balances greater comfort and control, decreasing rollover risk.

[Find a Dealer \(/find-a-dealer/atm-dealers/\)](/find-a-dealer/atm-dealers/)

FEATURES

ATM 72LC HILLSIDE MOWER

Gauges	High Engine Temp, Parking Brake, Low Hydraulic Oil, Glow Plug Leveling Lockout, Mower Blades Engaged, Low Voltage, Park Brake
Leveling	Automatic Hydraulic Self-Leveling to 34 degrees with Manual Override Mounted on arm rest
Steering	Steering wheel with power steering
Brakes	Hydrostat Integrated with dashboard on/off switch
Seat	Adjustable Suspension Seat with Arm Rests and Seat Belt
Fuel Capacity	10 US gallons
Hydraulic Oil Capacity	Reservoir 11.5 gallon (US) with Hydraulic Oil Cooler
Cutting Width	72"
Cutting Height	Adjustable from 3" to 7.5"
Overall dimensions	107" L, 74.5" W, 90" H with ROPS
Rear Discharge	Two 36" Decks, Independently Free Flotation
Frame	Welded and formed steel frame
Safety	Certified ROPS with Hazard Lights, meets ANSI/OPEI B71.4 Standards

DOWNLOADS

ATM 72LC HILLSIDE MOWER DOWNLOADS

 **1.0 - ATM 72LC T4F Operator & Parts Manual - SN: 19A01 - Current**

 ATM_72LC_T4F_Operator_Parts_Manual_8-27-20_-_Complete_for_Web.pdf

(https://harperindustries.s3.amazonaws.com/public/resources/turf/slope-mowers/atm72/ATM_72LC_T4F_Operator_Parts_Manual_8-27-20_-_Complete_for_Web.pdf)



Quotation for American River Flood Ctrl Dist

Quote No:625084-00

Prepared For: Ross Kawamura American River Flood Ctrl Dist 185 Commerce Circle Sacramento, CA 95815	Quote No: 625084-00 iQuote No: 72893 Sales Person: Tim McCoy tim.mccoy@turfstar.com (916) 709-7124
---	---

Summary

Configuration Name	Qty	Unit Price	Sub Total	Sales Tax	Total
010-ATM72 Slope Mower 24.8hp Kubota Diesel	1	\$60,416.00	\$60,416.00	\$5,286.42	\$65,702.42
Totals:			\$60,416.00	\$5,286.42	\$65,702.42



Item 4

Date: April 9, 2021

Quotation for American River Flood Ctrl Dist

Quote No:625084-00

Configuration Product Details

010-ATM72 Slope Mower 24.8hp Kubota Diesel

Model	Product Description	Qty	Unit Price	Extended	Sales Tax	Total
800214	ATM72 Slope Mower 24.8hp Kubota Diesel	1	\$58,507.00	\$58,507.00	\$5,119.37	\$63,626.37
H815052	Incline Meter	1	\$200.00	\$200.00	\$17.50	\$217.50
H801005	Wheel Weight Factory Installed	1	\$735.00	\$735.00	\$64.32	\$799.32
H802039	Canopy, White 72 Mower	1	\$974.00	\$974.00	\$85.23	\$1,059.23
Totals:						\$65,702.42



Quotation for American River Flood Ctrl Dist

Quote No:625084-00

Standard Terms and Conditions

Prices, including all finance options, are valid for 30 days from date of quotation. Open Account Terms are N30, subject to credit approval. Used and demo equipment is in high demand and availability is subject to change. Delivery is FOB Destination, unless otherwise stated

Office Locations

Northern California:

5646 W Barstow Ave Ste 104
Fresno, CA 93722
Fax: (559) 277-7123

2438 Radley Court
Hayward, CA 94545
Fax: (510) 785-3576

11373 Sunrise Gold Circle
Rancho Cordova, CA 95742
Fax: (800) 241-1997

Southern California:

79-253 Country Club Drive
Bermuda Dunes, CA 92203
Fax: (760) 345-4297

955 Beacon Street
Brea, CA 92821
Fax: (800) 775-8873

2110 La Mirada Ste 100
Vista, CA 92083
Fax: (760) 734-4285

Pacific Northwest:

11175 SW Elligsen Way
Sherwood, OR 97140
Ph: (503) 691-0250

5869 South 194th
Kent, WA 98032
Fax: (253) 872-6942

2824 East Garland
Spokane, WA 99207
Fax: (509) 483-7563



WARNING:

Cancer and Reproductive Harm-<http://www.P65Warnings.ca.gov>

For more information, please visit <http://www.tcoCAProp65.com>

CALIFORNIA SPARK ARRESTER WARNING

Operation of this equipment in the State of California may create sparks that can start fires around dry vegetation. A spark arrestor may be required. The operator should contact local fire agencies for laws or regulations relating to fire prevention requirements.

III HARPER INDUSTRIES, INC.

Specialized Agricultural, Industrial & Turf Products

DEWEZE

Tuesday, April 13, 2021

To Whom It May Concern:

This letter is to certify that Turf Star/Western Equipment is the sole authorized dealer of Harper Turf Products throughout the State of California. Harper Turf Products are unique in their design and are built for specialized applications. We have a select group of dealers who are knowledgeable about the technology and how it can best be utilized and maintained by our customers.

Please feel free to contact me if you have any questions.

Sincerely

Byron Riesen
Harper Industries, Inc.